

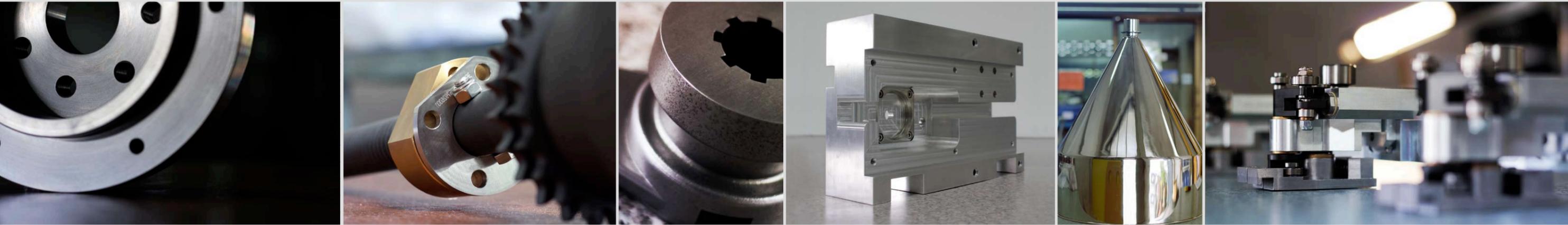


# THALIS

International purchasing and sub-contracting service company

A close-up photograph of a metallic flange or ring component, showing several circular holes and a threaded section. The lighting is dramatic, highlighting the metallic texture and the precision of the manufacturing.

Company profile



## Company

Thalis Asia Pacific Ltd is a Thailand based company who was incorporated in Bangkok, in January 2002. The company, which specializes in providing industrial sourcing and supply chain solutions in Thailand for western clients, was founded by 2 former executives of the Sidel group, Eric Vasseur and Patrick Bernard, who were convinced of the local industry potential, as well as the necessity to bridge the cultural gap between western and asian companies. Thalis has enjoyed a steady growth since its inception and comprises today 25 professionals.

## Products

### Integration

Thalis delivers products at various levels of integration such as loose parts, kits, or complete assemblies. We also offer stock handling facilities and distribution of spare parts.

### Product buying pattern

99% of Thalis activity is export oriented. Freight cost optimization and consolidation of goods are essential. Whether low volume high mix, or high volume low

mix, we recommend that purchase orders batches are significant enough to maintain a realistic business pattern.

### Product life cycle

Thalis provide sourcing solutions at any stage of the product life cycle: first article, prototype, serial production, spare parts. We provide goods and services related to one-off projects, turnkey projects, as well as recurring and serial production programs...

### Product families

We aim to provide one stop facilities to our customers and cover the full range of their needs in term of products characteristics. This include (but is not limited to) mechanical parts made from drawings (machining, sheet metalwork, fabricated parts, piping), machinery elements and standard components being part of kits or assemblies (transmission, seals, fasteners, electrical and controls, pneumatic items, filters..etc..), consumables (lubricants, packing...)



## Services

### Business Advisory

Thalis can advise companies on strategy and can undertake specific assignments that are required by companies willing to establish their industrial presence in Thailand. We have been in the country for ten years, and we know the applicable business laws & regulations, the available incentives and industrial promotion programs, the cost of doing business, the local business practices, and the do's and don't in Thailand...

your requirements. We have a sound understanding of western company's level of requirement and extensive knowledge of the local industrial capabilities.

### Expediting

Thalis handle purchase orders within the local supplier's network, and apply a strict follow up to ensure timely deliveries. We also process importation of products needed in the composition of kits or assemblies when they cannot be procured locally at competitive conditions. Thalis benefits from Customs duties exemptions under special privileges of the Thailand Board of Investment.

### Quality control

Conformance of products is a key point, and we enforce quality control at source by the suppliers, while performing additional inspection in our own quality control room, prior to goods dispatch. We also implement specific quality action plans when needed, and record quality control reports of all products delivered.

### Logistics

To ensure the deliveries of products in good conditions, we handle packing of goods at our facilities, and arrange freight forwarding operations. We have regular activities with half a dozen of major freight forwarders, but we can work with our customer's preferred forwarders if required.

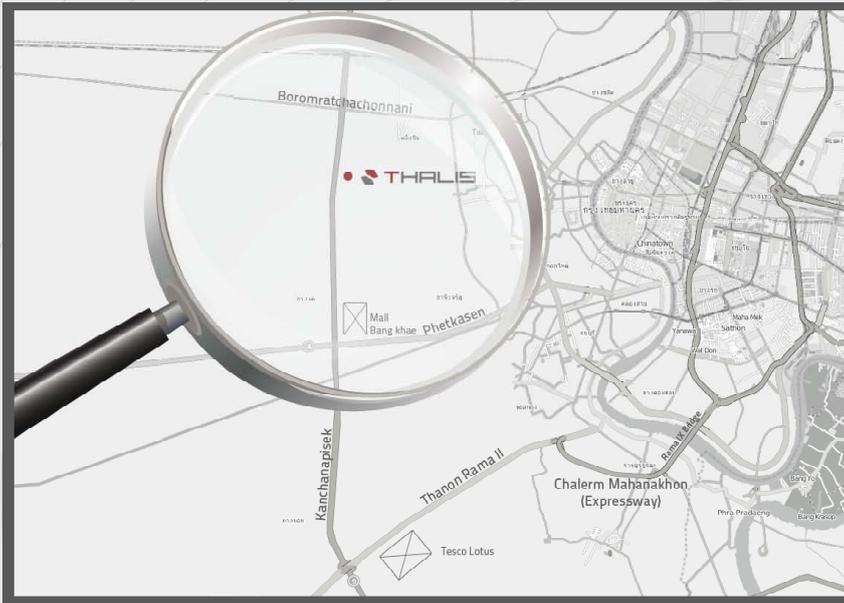
### Technical Support

Our engineering team provides technical support to our local manufacturers as needed: translation, conversion of western specifications into local standards, advices on the manufacturing process, shop drawings or drawings modification...

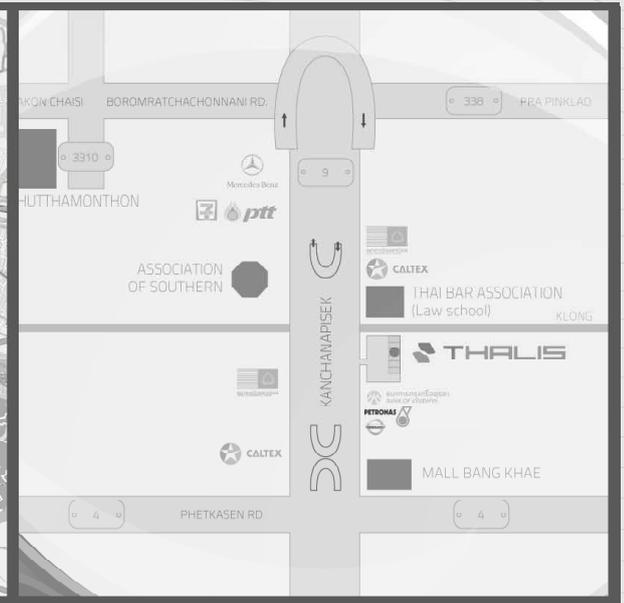
### Sourcing & SRM

With a portfolio of more than 100 suppliers in Thailand, Malaysia and Singapore, our team can find the right suppliers to manufacture your products and meet

Bangkok map



Area map



## Contacts

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